

How Tevan Enterprises Ltd. increased their workplace efficiency with HandiFox

Canada-based wholesale candy and confectionery distributor



Family-owned business, run and managed by Jessica Schlager and Jeff Smith

Using HandiFox Desktop since 2018



Background: Tevan Enterprises Ltd.

Tevan Enterprises Ltd. is a wholesale candy and confectionery distributor on Vancouver Island, Canada's lovely West Coast. They provide candy, snacks and beverages to grocery store chains and independent grocers, gas stations, ski hills, airports, campgrounds, schools, and universities.

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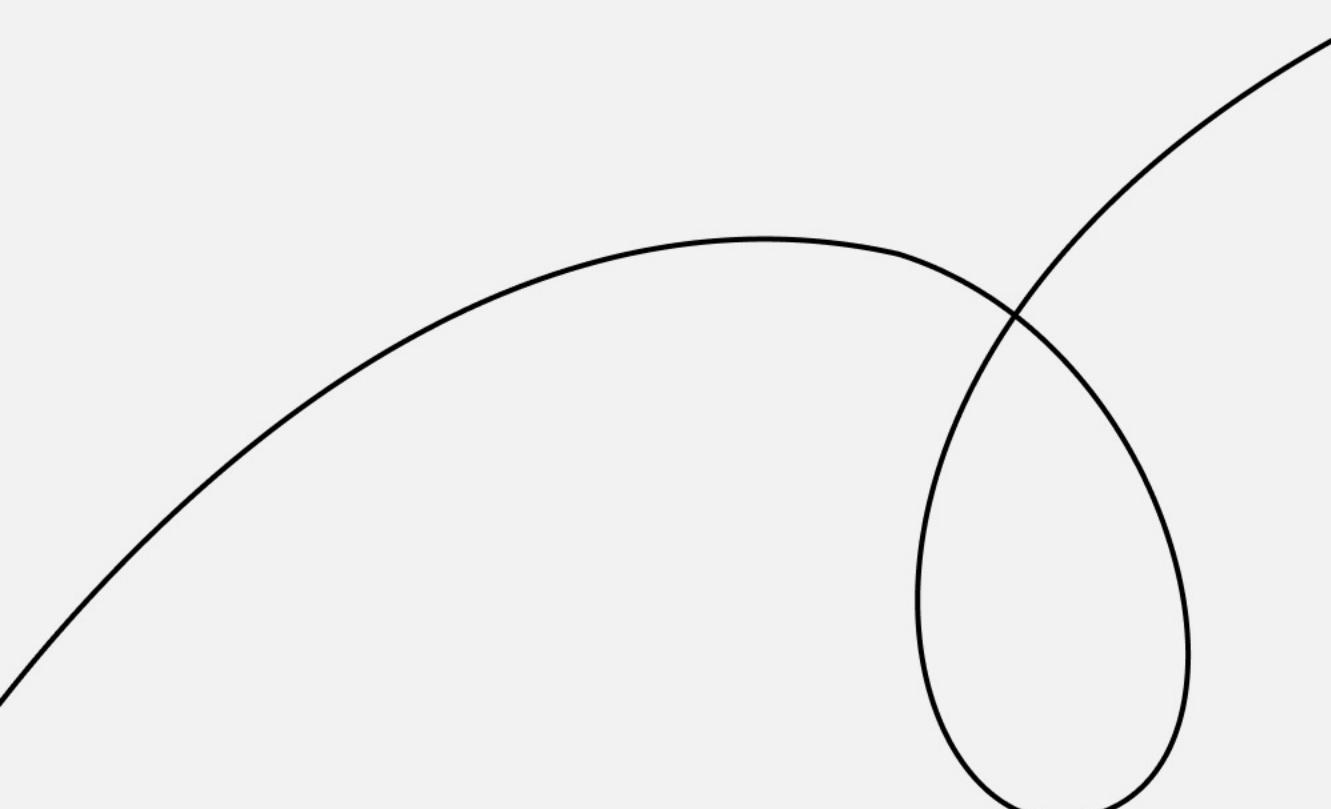
Our delivery truck is basically a rolling candy store. Everything we sell is on our truck, so if you're just a little guy who says, 'I might only need a couple of bags of bulk candy this week,' we could sell that to you.

*Jessica Schlager,
Owner of Tevan Enterprises*



The challenge

Back at the time, the company had a two-pronged sales structure. They had a traditional order/deliver warehouse system, but also did real-time sales from their delivery truck. Their driver would **manually write down an order**, pick it, then **manually add up** the total, and write it out on a **paper invoice book**. That invoice would then be given to the accounting staff, who would **manually enter** it in QuickBooks.



The warehouse was completely **disconnected** from their office and QuickBooks. When the office received an order, it would have to be driven to the warehouse, where the staff would then use paper to pick that order. They would have to **rely on staff to pick correctly** based on the paper order form. The accounting staff would then drive back to the warehouse to pick up the orders and **manually enter an invoice** at the end of every night.

Ordering and receiving inventory were both **manual processes**, requiring the employees to use paper in the warehouse then **transcribe it into QuickBooks** later.

The solution

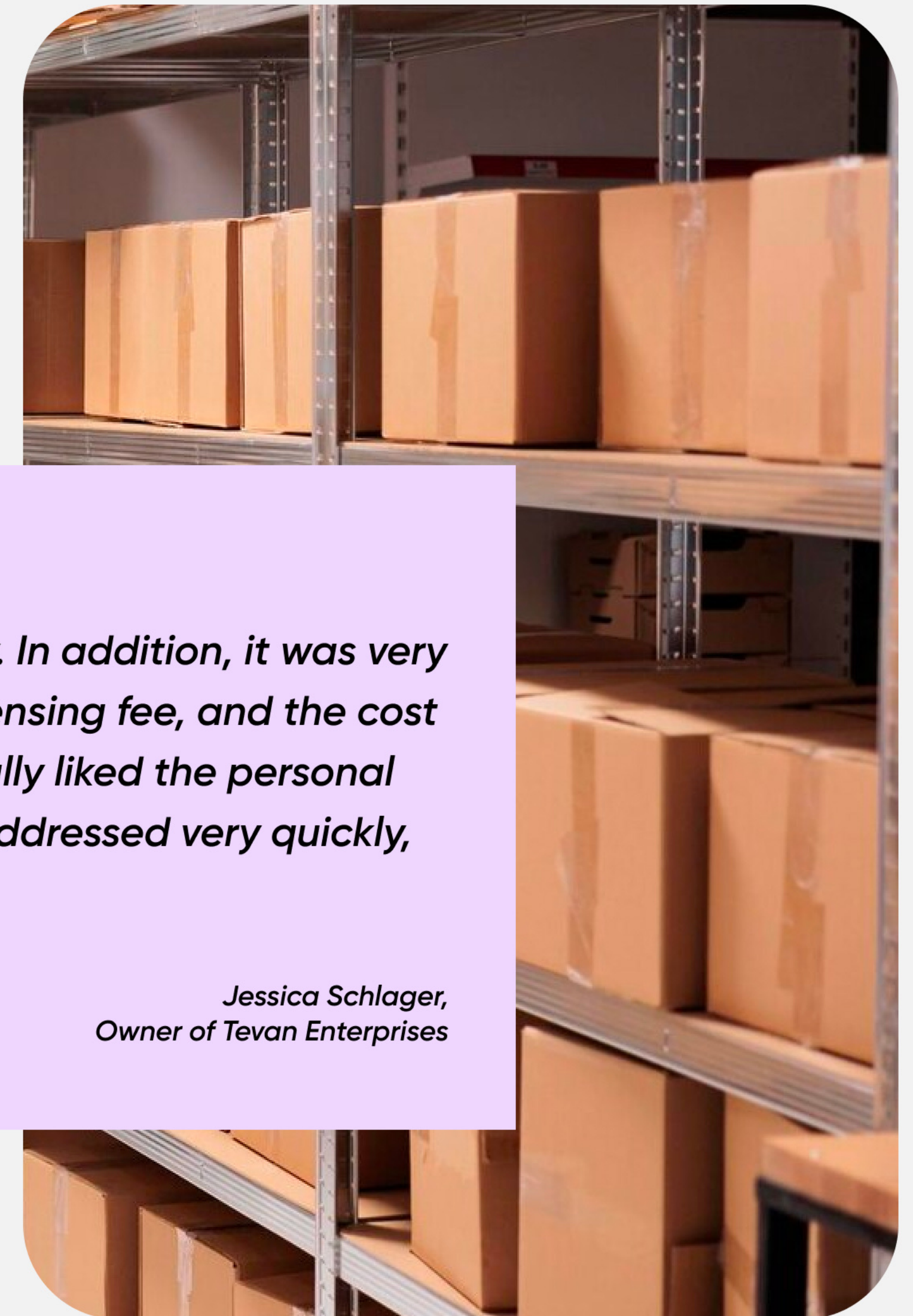
Tevan Enterprises were looking for a system that could be used while offline, as internet coverage could be spotty in some of their sales areas. They also needed something that could be used by office staff, sales staff and warehouse staff with equal ease. A system that connected seamlessly with their accounting software (QuickBooks) was critical.

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HandiFox met almost all our needs with respect to functionality. In addition, it was very affordable for a small distributor like us. I liked the one-time licensing fee, and the cost for yearly support was much less than its competitors. I also really liked the personal service that the company gives us – my questions are always addressed very quickly, and the tech support staff is incredibly knowledgeable.

*Jessica Schlager,
Owner of Tevan Enterprises*

HandiFox



Key benefits

Real-time synchronization with QuickBooks Desktop

Scanning product while picking ensures accuracy

The amount of time sales take in the field has been decreased

Less legwork for everyone

The office and the warehouse staff work coherently, getting the orders, and picking/packing/invoicing

Ordering and receiving inventory are automated

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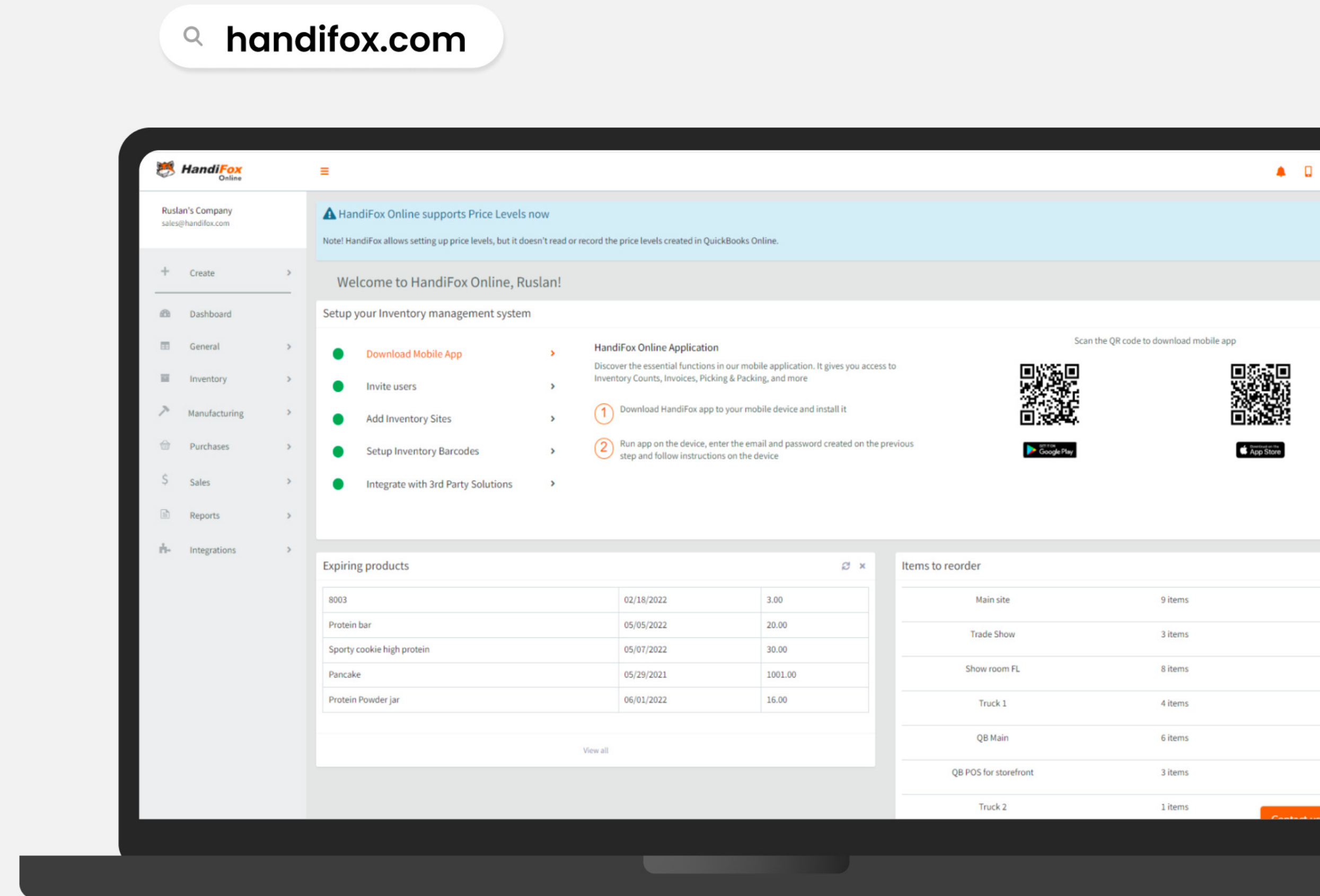
We have also made suggestions for added functionality that have been added into newer releases of the software, so I know that **we are really being listened to.**”

Jessica Schlager,
Owner of Tevan Enterprises

Bolster your employee's work with automation

Tevan Enterprises have seen the workplace efficiency soar with the implementation of HandiFox. There's less busywork, paper waste, and routine for everyone. Help your employees do more in less time while maintaining their energy levels and motivation.

Take a free trial



HandiFox

