



Mobile Inventory Tracking and
Sales Management
Software



Tecom Group, Inc.
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The HandiFox Partner Program is designed for QuickBooks ProAdvisors and resellers, as well as CPAs, business consultants, software/hardware providers, and content publishers. The program allows them to extend their relationship with clients and add revenue to the bottom line by spreading the word about HandiFox.

The HandiFox Partner Program is flexible and designed to meet requirements of most business people. It consists of two subprograms: HandiFox Desktop Partner Program and HandiFox Online Partner Program.

HANDIFOX DESKTOP PARTNER PROGRAM



Referral Partner

Provide the HandiFox team with the contact information of a prospect by filling out the Lead Form in Partner Portal.

Referrer Partner Commission - 15% per each product or service contract sold by the HandiFox sales team to a referral.

Publish a partner link and/or internet banner on your website in exchange for a 10% commission per each product or service contract sold by the HandiFox sales team to a referral coming from your site



Reseller Partner

HandiFox resellers are expected to have good knowledge of the product and be able to sell the HandiFox software products or service contracts to clients on their own. The HandiFox team will be happy to provide assistance if necessary.

The Reseller Program has a progressive scale of commission payment. Depending on sales volumes in the reporting period (calendar quarter), partner obtains a particular partner level, which gives a corresponding discount on the product or services.

Revision of the partner level takes place at the end of each reporting period and changes according to its results. New partners must start with the silver level. A higher level will be awarded if the Reseller Program requirements are fulfilled.

The **Reseller Discounts** are reflected below:

Partner level	Sales Quota (Quarter)	Partner Product and Services Discounts			
		Product Discount		Support Discount	
		Inventory	Sales	Inventory	Sales
Silver	none	20%	20%	10%	10%
Gold	\$10000	30%	30%	20%	20%
Platinum	\$20000	40%	40%	30%	30%

HANDIFOX ONLINE PARTNER PROGRAM

HandiFox Online can become a truly valuable addition to your toolkit and enable you to attract a wider clientele.

Referral Partner

Provide the HandiFox sales team with the contact information of potential customers by filling out the Lead Form in Partner Portal. Earn 15% of the revenue from your referral customers in the first year after they become paying customers.

Reseller Partner

Get 20% discount for a new subscription/additional license sold to a customer or 10% for Subscription prolongation by your current customer. Reseller shall be eligible for a discount within the whole period of customer's subscription.

The HandiFox Partner Program entails sales and marketing support/collateral and product trainings

Participation in HandiFox Partner Program does not limit its participants to choose only one variant of participation.

HANDIFOX PARTNER PROGRAM: PAYMENT TERMS

HANDIFOX DESKTOP REFERRAL PARTNER:

Company will pay commission to partner in U.S. dollars by check on a monthly basis within 15 days after reporting period (month).

HANDIFOX ONLINE REFERRAL PARTNER:

Commissions are paid each quarter by check or via PayPal when your balance is \$100 or more. If your balance is less than \$100 we'll automatically carry it forward.

READY TO ENROLL IN OUR PARTNER PROGRAM?

1. Register

Apply to become a HandiFox Partner by filling out the form on the website

2. Sign partner agreement

HandiFox Partner Manager will contact you and send the agreement for your signature

3. Get access to Partner Portal

Log in to access your Partner Page. This is where you can find the Lead Form, affiliate links and sales/marketing collaterals.

Welcome to the HandiFox Partner Program!

Questions?

Visit our website to find out more:
www.handifox.com/partner/



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